Capability statement

Sovereign-grade trade, structured end to end.

Representation, procurement and settlement structuring for government and institutional counterparties across defence, maritime security, public safety, energy, water and digital infrastructure.

01 — THE COMPANY

8GÜÇ A.Ş. is a Turkish joint-stock company headquartered in Ankara, active since March 2016. We represent manufacturers before governments, ministries, armed forces and state enterprises, and we act for institutional buyers who need a single accountable counterparty between the requirement and the delivery.

Legal form	Joint-stock company (A.Ş.), Republic of Türkiye
Registered	3 March 2016 · Ankara Trade Registry Directorate
Registry / MERSIS	393471 · 0001 0982 3900 0013
Tax number	0010 982 390 — no outstanding tax debt
Shareholding	Single shareholder: Yusuf Ünsal
Registered office	Gültepe 107, No: 83/4, Altındağ, Ankara, Türkiye
Field of activity	Computer, communication and security systems; petroleum; mining; contracting; domestic and foreign trade

02 — PRACTICE AREAS

01 **Defence & security systems**
Land systems, UAV and counter-UAV, C2 and surveillance, sustainment — under written manufacturer mandate.

02 **Maritime security & patrol**
OPV, fast patrol and interception boats, coastal radar, maritime communications, crew training.

03 **Public safety & civil protection**
Police, fire and rescue, border patrol, emergency command rooms, PPE and consumables.

04 **Energy & power**
Power plants, turbines, switchgear, substations, grid control, fuel and lubricant supply.

05 **Water & environmental infrastructure**
Treatment and RO desalination plants, pumping stations, waste water, operating contracts.

06 **Digital infrastructure & smart cities**
Data centres, smart-city platforms, fibre, encryption, identity, skills transfer.

07 **Mining, metals & industrial plant**
Ferrous and non-ferrous metals, heavy machinery, production lines, spare-part frameworks.

08 **Trade settlement & financial systems**
LC coordination, escrow, guarantees, document conformity and discrepancy resolution.

Engagement models: representation mandate (territory-based, paid on concluded business), supply contract (we contract in our own name for a defined scope) and programme coordination (we act as the single coordinating counterparty). Goods reach the buyer under a written mandate of our own or through our vetted supplier network, the principal disclosed at proposal stage.

03 — AUTHORISATION ON FILE

Representative authorisation — defence sector

8GÜÇ acts as Local Authorised Representative of a defence-sector company registered in Bangladesh, authorised and certified to engage in the international defence industry. The appointment is made by written instrument under reference SJMHM/BD-EA/09122026, issued 12 September 2026, effective immediately and in force until renewed by mutual written agreement or revoked in writing. The principal's name and the full text of the instrument are released to qualified counterparties under a mutual non-disclosure agreement.

Scope: government relations; business development; proposal preparation and submission; exchange of commercial and technical documents; after-sales services; liaison with government authorities, military organisations, public institutions and private-sector entities; and related lawful commercial activity. The appointee may engage consultants, agents and subcontractors to support these activities.

Expressly excluded: authority to sign or enter into binding agreements on behalf of the principal. All final contracts remain subject to the principal's internal review and formal execution.

04 — COMPLIANCE FRAMEWORK

Counterparty due diligence	Legal identity, beneficial ownership and signing authority verified for every party in the chain.
Sanctions & watchlist screening	Applied at onboarding and repeated before each shipment and payment instruction.
Export control & licensing	Defence and dual-use goods routed only where the required authorisation is in place.
End use & non-diversion	End-user certificates and written non-diversion undertakings from the receiving authority.
Anti-bribery	No facilitation payments; every intermediary engaged under a written, scoped agreement.
Programme file	One indexed record per programme, available to banks and auditors on request.

SCOPE OF SERVICES — WHAT WE ARE NOT

8GÜÇ is a trading, representation and contracting company. We are not a bank and we do not issue guarantees, letters of credit, bonds or any other financial instrument. We do not broker bank instruments, offer yield programmes or sell participation in any investment scheme. Where a transaction requires bank or sovereign assurance, that assurance is issued by the licensed institution or sovereign entity concerned; our role is to structure and coordinate its placement, in writing, with the parties' own advisers.

05 — CONTACT

contact@8guc.com.tr

Written enquiries only. Replies within two business days, in English or Turkish. Please include your organisation's legal name and country, the requirement, the indicative value and timeline, and the name of the person authorised to correspond. Certified copies of the registration extract and the representative authorisation are provided to qualified counterparties under a mutual non-disclosure agreement.

Gültepe 107, No: 83/4, Altındağ, Ankara, Türkiye · visits by appointment only · English / Türkçe